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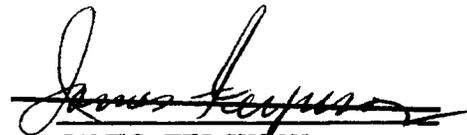
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PROGRAM REQUIREMENT DOCUMENT

THIS IS AN OFFICIAL MOL PROGRAM DOCUMENT  
AND ITS REQUIREMENTS ARE DIRECTIVE  
ON ALL COGNIZANT ELEMENTS OF THE MOL PROGRAM



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General, USAF  
Director, MOL Program

LOC-00026-87

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Page 1 of 9 pages  
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MOL SECURITY POLICY

ON

MOL CONTRACTOR'S SOLICITATION OF NEW BUSINESS

I. PURPOSE

This memorandum clarifies the basic policy and ground rules affecting the conduct and procedures to be followed by MOL contractors who desire to use the fact of MOL Program participation, MOL related experience, or MOL hardware in soliciting new business from the government or commercial sources.

II. BACKGROUND

A great deal of experience has been acquired over the past years in the matter of surfacing satellite technology, hardware and capabilities developed for covert missions for use in normal classified or unclassified environment. This experience has shown that a great deal of care and attention is required to insure that the surfacing of covert related items does not reveal or tend to compromise some aspect of the covert mission, technology or organizational apparatus either immediately, or at

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Page 2 of 8 pages  
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subsequent time. (In this case, the term "surface" is applied in the broadest possible sense).

It is to the best interests of the government/industrial technical community to make full use and exchange of all technology and capabilities--up to a point. That point is where further knowledge or dissemination of certain information could cause serious damage to the security of a vital national defense capability. To insure that this point is not passed, security precautions must be established well in advance of that point. Generally, the extent and depth of these precautions is a subjective judgement, influenced by previous experience, and may not always be popular or free of criticism.

For example, a proposal by a contractor to use the MOL vehicle to conduct orbital experiments which have environmental and operational characteristics similar to those required for satellite photography, coupled with the assertion that this capability exists in the basic MOL spacecraft, represents a significant security risk to MOL. This risk may not be apparent in initial contacts or discussions, but it becomes apparent if the proposer is

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required to demonstrate or support his assertion. The point is that while the asserted capability may be innocuous in itself, it cannot be subjected to detailed examination and verification. On the other hand there is considerable technology in the areas of bioastronautics, propulsion, navigation, communications, launch facilities design and engineering, electrical power supply, and launch vehicle development, related to the MOL Program which could be revealed without detriment to the security of the system.

When a contractor accepts a contract which is covert, or related to covert tasks, he accepts a security responsibility considerably greater than that associated with ordinary classified work. One of the features of this responsibility is that any revelation of the contractor's accomplishments is generally restricted. However, the contractor does enjoy the advantage of having his capabilities clearly recognized at the level of government which makes important funding decisions regarding new studies and projects. He must understand, therefore, that participation in a covert enterprise requires significant adjustments to normal company practice. One of these adjustments is acceptance

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Page 4 of 8 pages  
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of special controls on the use of any data related to covert programs when soliciting new business.

### III. POLICY

It is the policy of the MOL Program to cooperate with contractors and other program participants in releasing technical information for overall national benefits. However, to protect the sensitive elements of MOL and other reconnaissance programs, so that the overall objectives of the programs are not revealed, MOL contractors and subcontractors must obtain the approval of the MOL Systems Office prior to:

(1) Using MOL technical data in responding to any request for proposal from the U. S. Government, any other government, or any commercial or non-profit organization.

(2) Engaging in any "selling" activity, or sending unsolicited proposals using any reference to, or data from, the MOL Program to any potential customer.

### IV. PROCEDURES

A. Response to Requests for Proposals (RFPs). A MOL contractor who receives an RFP to which the company desires

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to respond and who wants to include MOL technical information or data will first forward that MOL data, together with the RFP, to the MOL Systems Office for review, security classification and approval. The MOL data will include all text and illustrations to be used in the written proposal and related oral presentations. Material approved by the MOL Systems Office in response to a specific request will not be altered or revised in any fashion without MOL Systems Office approval. Data are approved by the MOL Systems Office on a one-time basis; the approval process must be repeated prior to using the same data in another proposal or for other purposes.

B. Unsolicited Proposals and Responses to Exploratory Actions. Should a situation arise where a potential customer makes an exploratory contact with a MOL contractor for the purpose of determining the capability of the contractor to respond to a request for proposal, the MOL contractor will:

(1) Determine if the potential customer's interest involves MOL related data and will assess the scope and depth of involvement.

(2) Provide the MOL Systems Office the company name of the potential customer, time and place proposed for

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a response, and a list of names of all people expected to be present for the meeting.

(3) Obtain MOL Systems Office approval of all MOL derived material proposed for the presentation, including hand-outs.

(4) At the conclusion of the meeting, report the details of time, location, attendance and results to the MOL Systems Office.

Data are approved for such presentations on a one-time basis. Each new or additional case must be approved on a case by case basis. The same procedure applies in the event a contractor wishes to make an unsolicited proposal using MOL data.

C. Requests for reviews of cases covered in A and B must be submitted to the MOL Systems Office for approval sufficiently in advance of the need date (30 to 60 days) to permit review as far in advance as possible.

D. In each of the foregoing cases, the relationship between technology, hardware, software, etc. and the MOL Program will be minimized to the extent practicable.

E. Generally, MOL information will not be used in advertisements prepared for use in trade publications or

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the popular mass media. This includes personnel recruitment advertisements. Nor will MOL material be used in such things as calendars or brochures intended for wide distribution to the general public. However, brief acknowledgement that a company has a contract for MOL work may be made in such publications as annual reports and similar forms of stockholder communications, provided prior approval is obtained in accordance with procedures contained in the Program 632A Security Classification Guide and the MOL Program Information Plan.

F. In any case not covered by established policy, or a potentially sensitive situation, the Systems Office will obtain prior approval of the Program Office prior to approving a contractor proposal.

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